U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM SA-**523A**

DUE DATE •

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

1999 SERVICE ANNUAL SURVEY

Securities, Commodity Contracts, and Other Financial Investments and Related Activities

137 SAS_F 523130 T

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

tem 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or future commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

Does the above coverage describe this firm's business activity?

0001	1 □ Ye	es –	- Continue with Item 3	
	2 No	o –	Specify your business activity and continue with Item 3	
	0002			

Item 2

NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD			1999			1998	
Mark (X) the one box which best describes 0006 1 ☐ Calendar	year – Go to Item 4A	Month	Day	Year	Month	Day	Year
the period covered by your report.					0057		
If the data reported are for a period other than the "calendar year," please enter the 2 ☐ Fiscal ye	ar \ From						
beginning and ending dates. 3 Less tha	n 12 months∫	8000			0058		
	То						

Total Revenue Please refer to the enclosed instructions before making your entries. Code Bil. Mil. Thou. Dol. Code	998				
Include interest, dividends, royalties, net realized capital gains (losses) commissions and fees from all sources, including fees earned from exchanging currencies, selling money orders, and cashing checks: and net gains (losses) from the sale of real estate property owned by a firm for investment, rent, or lease (NOT gross sales). Total Revenue Please refer to the enclosed instructions before making your entries. Item 48 SOURCES OF REVENUE Report sources of revenue for this company as whole dollar figures. Do not combine data for two or more lines. The total (line 10) should equal Item 4A — Total Revenue, as reported above. 1. Commissions from the sale of securities (including investment company securities) and commodities a. Net gains (losses) in trading accounts in securities 5.01 b. Net gains (losses) in trading accounts in securities 5.02 5.52 c. Net gains (losses) from trading accounts in commodities 3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 5. All other securities transactions 5. Dividend income 6. Margin interest and other interest income, including REPO 7. Other investment income (net): (e.g., income from partnership(s) loans, notes, mortgages, equipment and facilities, goodwill (held of accounts) and other sessels). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees management for clients; report interest income from investment advisory fees where investment decisions are made for clients; fees management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees management fees frow the properties of the propertie	Thou. Dol				
including fees earned from exchanging currencies, selling money orders, and cashing checks; and net gains (losses) from the saie of real estate property owned by a firm for investment, rent, or lease (NOT gross sales). Total Revenue Please refer to the enclosed instructions before making your entries. Item 48 SOURCES OF REVENUE Report sources of revenue for this company as whole dollar figures. Do not combine data for two or more lines. The total (line 10) should equal Item 4A – Total Revenue, as reported above. 1. Commissions from the sale of securities (including investment company securities) and commodities 2. Net gains (losses) in trading accounts in securities and commodities: a. Net gains (losses) from trading accounts in securities b. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions b. All other securities transactions 504 S55 4. Net gains (losses) on investment accounts (Note: Report interest income firm investment accounts (Note: Report interest income firm investment accounts (Note: Report interest income firm investment accounts (Note: Report interest income from investment accounts (Note: Report interest income from investment accounts (Note: Report interest income from investment accounts on line 6) 507 S58 Asset portfolio management rees, 12b-1 fees, including REPO 508 S58 Asset portfolio management rees, 12b-1 fees, including investment advisory fees where investment decloses are made for clients; fees from investment consulting and advice (no investment advisor) reversue accounts in merce and annuity commissions, and any other revenue is greater than 20% of total revenue, please specify [100] 10. Total (Should equal Item 4A above) Extended EXPORTS Estimates are acceptable if book figures are not available.	Thou. Dol				
Total Revenue Please refer to the enclosed instructions before making your entries. Total Revenue	Thou. Dol				
Please refer to the enclosed instructions before making your entries. Code	998				
Please refer to the enclosed instructions before making your entries. O02					
Report sources of revenue for this company as whole dollar figures. Do not combine data for two or more lines. The total (line 10) should equal Item 4A — Total Revenue, as reported above. 1. Commissions from the sale of securities (including investment company securities) and commodities: a. Net gains (losses) in trading accounts in securities b. Net gains (losses) from trading accounts in securities c. Net gains (losses) from trading accounts in securities b. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions b. All other securities transactions 500 c. Net gains (losses) in trading accounts in commodities: a. MBS, CMO, and REMIC transactions 501 b. All other securities transactions 503 c. Net gains (losses) in investment accounts (Note: Report interest income from investment accounts on line 6) 505 c. Dividend income 507 c. Margin interest and other interest income, including REPO 508 7. Other investment income (net); (e.g., income from partnership(s) loans, notes, mortgages, equipment and facilities, goodwill inet of accountated amortization), real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment clouding income rom fiduciary (frust, custody, and any other revenue including income rom fiduciary (frust, custody, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) Extem 4C EXPORTS Estimates are acceptable if book figures are not available.					
Do not combine data for two or more lines. The total (line 10) should equal Item 4A – Total Revenue, as reported above. 1. Commissions from the sale of securities (including investment company securities) and commodities: a. Net interest income from trading accounts in securities b. Net gains (losses) from trading accounts in securities 501 552 c. Net gains (losses) from trading accounts in securities 502 553 3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 504 555 4. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 505 506 507 508 509 509 509 509 509 509 509	Thou. Dol				
equal Item 4A – Total Revenue, as reported above. 1. Commissions from the sale of securities (including investment company securities) and commodities 2. Net gains (losses) in trading accounts in securities and commodities: a. Net interest income from trading accounts in securities b. Net gains (losses) from trading accounts in securities c. Net gains (losses) in trading accounts in securities 502 552 c. Net gains (losses) in trading accounts in commodities 3. Net gains (losses) in trading accounts in commodities a. MBS, CMO, and REMIC transactions 504 554 b. All other securities transactions 505 555 Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 506 507 557 6. Margin interest and other interest income, including REPO 508 508 509 509 509 6. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment or consulting and advice on line 9. 6. Other revenue including income from fiductary (trust, custody, and any other revenue including income from fiductary (trust, custody, and any other revenue including income from fiductary (trust, custody, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) EXPORTS Estimates are acceptable if book figures are not available.					
2. Net gains (losses) in trading accounts in securities and commodities: a. Net interest income from trading accounts in securities b. Net gains (losses) from trading accounts in securities c. Net gains (losses) in trading accounts in commodities 3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions b. All other securities transactions 5. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 5. Dividend income 6. Margin interest and other interest income, including REPO 7. Other investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill finet of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify foother revenue is greater than 20% of total revenue, please specify foother revenue is greater than 20% of total revenue, please specify foother revenue is greater than 20% of total revenue, please specify foother revenue is greater than 20% of total revenue is greater than 2					
a. Net interest income from trading accounts in securities b. Net gains (losses) from trading accounts in securities c. Net gains (losses) in trading accounts in commodities 502 c. Net gains (losses) in trading accounts in commodities 3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 504 b. All other securities transactions 505 506 506 507 507 508 508 509 509 509 509 509 509					
c. Net gains (losses) in trading accounts in commodities 3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 5.04 b. All other securities transactions 5.05 4. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 5. Dividend income (net): (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment cosulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — if other revenue is greater than 20% of total revenue, please specify [100] 10. Total (Should equal Item 4A above) Exports Estimates are acceptable if book figures are not available.					
3. Net gains (losses) from underwriting and selling groups of securities: a. MBS, CMO, and REMIC transactions 5.04 5.54 b. All other securities transactions 5.05 4. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 6. Margin interest and other interest income, including REPO 7. Other investment income (net): (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [het of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients): merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) Exports Estimates are acceptable if book figures are not available.					
a. MBS, CMO, and REMIC transactions b. All other securities transactions 505 4. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 506 507 508 508 509 509 509 509 509 509					
b. All other securities transactions 4. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 6. Margin interest and other interest income, including REPO 7. Other investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients): merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalites, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) Exports Estimates are acceptable if book figures are not available.					
4. Net gains (losses) on investment accounts (Note: Report interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 5. Margin interest and other interest income, including REPO 7. Other investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify 10. Total (Should equal Item 4A above) 10. Total (Should equal Item 4A above) Estimates are acceptable if book figures are not available.					
interest income from investment accounts on line 6) 5. Dividend income 5. Dividend income 5. Margin interest and other interest income, including REPO 5. Margin interest and other interest income, including REPO 5. Margin interest and other interest income, including REPO 5. Margin interest and other interest income, including REPO 5. Margin interest and other interest income, including REPO 5. Dividend income 5. Down investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalities, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 550 10. Total (Should equal Item 4A above) 10. Total (Should equal Item 4A above) 11. Exports Estimates are acceptable if book figures are not available.		_			
6. Margin interest and other interest income, including REPO 508 558 7. Other investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) 10. Total (Should equal Item 4A above) Exports Estimates are acceptable if book figures are not available.					
7. Other investment income (net); (e.g., income from partnership(s), loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify 1001 10. Total (Should equal Item 4A above) 11. Total (Should equal Item 4A above) 12. Exports Estimates are acceptable if book figures are not available.					
loans, notes, mortgages, equipment and facilities, goodwill [net of accumulated amortization], real estate, and other assets). 8. Asset/portfolio management fees, 12b-1 fees, including investment advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) EXPORTS Estimates are acceptable if book figures are not available.					
advisory fees where investment decisions are made for clients; fees from investment consulting and advice (no investment management for clients); merger/acquisition fees; private placement fees; etc. Report other consulting and advice on line 9. 9. Other revenue including income from fiduciary (trust, custody, and escrow) activities, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify 1001 511 561 10. Total (Should equal Item 4A above) EXPORTS Estimates are acceptable if book figures are not available.					
escrow) activities, royalties, insurance and annuity commissions, and any other revenue source(s) — If other revenue is greater than 20% of total revenue, please specify [1001] 10. Total (Should equal Item 4A above) 10. Total (Should equal Item 4A above) 10. EXPORTS Estimates are acceptable if book figures are not available.					
10. Total (Should equal Item 4A above)					
Item 4C EXPORTS Estimates are acceptable if book figures are not available.					
Estimates are acceptable if book figures are not available.					
Note — An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territiories, or U.S. possessions). Services performed for unaffiliated and affiliated foreign firms					
(i.e., foreign parent firms, subsidiaries, branches, etc.) are included. Exclude services provided to domestic subsidiaries of foreign firms. Key 1999 Key	998				
Did the revenue reported in Item 4A 0009 1 Ves Code Bil. Mil. Thou. Dol. Code Bil. Mi	. Thou. Dol	ıl.			
include any amounts received for exported services or products? 2 No 004					
Item 4D E-COMMERCE RECEIPTS/REVENUE					
(E-commerce receipts/revenue are sales of goods and services over an Internet, extranet, EDI, or other online system. Payment may or may not be made on-line.)					
Estimates are acceptable if book figures are not available. 1. Did your firm have e-commerce receipts/revenue during 1999 and/or 1998? Month (i.e., June=06) Year (i.e., 1999=99)					
1 Yes — Enter the date your firm began e-commerce sales.					
ZEINO — Continue to item 5.	998				
2. What were your firm's e-commerce receipts/revenue for 1999 and 1998? (Include e-commerce receipts/revenue in Item 4A. Exclude sales taxes)	. Thou. Dol	1			

Item 5 NUMBER OF LOCATIONS				1999 umber	1998 Number	
			0012		0062	
Enter the total number of service locations of December 31, 1999 and 1998.	overed by this report as of					
	0014 Name of owning or control	ling company				
Does another firm own more than So percent of the voting stock or have the power to control the management	Number and street					
and policies of this company?	City, State, and ZIP Code					
2 No		FI	L	0015		
b. Did this firm acquire or merge with	0017 Name of company acquired	EII I or merged with	V ———			
 b. Did this firm acquire or merge with another company during 1999 or 1998? 	Number and street					
0016 1 Yes	City, State, and ZIP Code					
2 No	ony, state, and zir code					
	Date of merger or acquisition Month	Year EII	L	0019		
Public reporting burden for this collection of reviewing instructions, searching existing do the collection of information. Send commer including suggestions for reducing this bur	lata sources, gathering and main nts regarding this burden estima den, to: Associate Director for Fi	erage 1.5 hours taining the data nee te or any other asper nance and Administr	per respo ded, and o ct of this o ation; Atti	nse, including completing an collection of ir n: Paperwork	the time for d reviewing iformation, Reduction	
Project; U.S. Census Bureau; Room 3104, Fl CORRESPONDENCE. Respondents are not r number from the Office of Management and	required to respond to any inforr	nation collection unl	ess it disp	lays a valid a	pproval	
Item 8 CERTIFICATION – This report	is substantially accurate and	has been prepared	in acco			
0020 Name of person completing this report – Please print	O021 Address (Number and street	, city, State, ZIP Code)	O022 Area code	Telep	hone Extension	n
1 10000 p			Area code	Number	Extension	11
Signature of authorized person			0023	Fa	ax	
			Area code	Number	Extension	n
0024 Title		0025 Date	0026	E-mail a	address	
11110		Date	3020	L-IIIdil è	iuul coo	
	n the completed form in u may fax the complete					

SERVICE ANNUAL SURVEY SECURITIES, COMMODITY CONTRACTS, AND OTHER FINANCIAL INVESTMENTS

GENERAL INSTRUCTIONS

Your report should be completed and returned in the preaddressed envelope provided on or before the due date. If the report does not appear to apply to your kind of business or activity, describe your business or activity in item 1 and complete the remainder of the form as accurately as possible.

If filing within the required time frame will cause an undue burden and you would like an extension, or if you have any questions, please write to the

U.S. Census Bureau 1201 East 10th Street Jeffersonville, IN 47132-0001

or call our Census Bureau representative in Jeffersonville, Indiana at 1–800–772–7851, weekdays from 8:30 a.m. to 5:00 p.m., eastern time.

Always include your identification number, located in the address label, in any correspondence.

IF BOOK FIGURES ARE NOT AVAILABLE, ESTIMATES ARE ACCEPTABLE.

Please read all instructions before making your entries.

Report data for the calendar year(s) specified. If calendar year records are not available, we will accept fiscal year data. Please note, however, that we prefer estimates for the calendar year to book figures covering a different time period. Report all values in dollars (omit cents). Enter "0" in items where appropriate. Please do not combine data for two or more revenue lines.

For location(s) sold or acquired during the year(s) specified, report only for the period that the location(s) were operated by this firm.

SPECIFIC INSTRUCTIONS

All Firms

Revenue

Report revenue for all services rendered and any sales of merchandise for the calendar year(s) specified, even though payment may have been received at a later date. Firms operating on a commission basis should report commissions, fees, and other operating income, not gross billings or sales.

Include -

- Total value of service contracts.
- Amounts received for work subcontracted to others.
- Market value of compensation in lieu of cash.
- Revenue from services performed by domestic locations for FOREIGN parent firms, subsidiaries, branches, etc.
- Dues and assessments from members and affiliates.
- Income from investments, sales of company-owned real estate (land and building) or other assets, (except inventory held for resale), securities, gifts loans, contributions, royalties or grants.
- Interest earned from sales, rent or lease under capital, finance, or full-payout leases.
- Net realized gains as well as (losses) within specified area(s) of activity

Exclude -

- Taxes (sales, amusement, occupancy, use, or other) collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Revenue from a domestic parent organization, or from franchise locations owned by others and any franchise or license fees.
- Rents from and revenue of separately operated departments, concessions, etc., which are leased to others.
- Commissions from vending machine operators.
- Revenue of foreign subsidiaries (those located outside the U.S., i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territories, or U.S. Possessions).
- Revenue from the sale of used equipment.

